

## Effective Meetings

Audience: Homeowners, Managers

Room 152A

*This program is intended to offer a unique, and fun, approach to learning how to avoid common meeting pitfalls.*

Speakers:

**Marion S. Cooper, Esq.**, joined MercerTrigiani in April of 2013. Cooper's public service background includes 11 years in the Virginia Office of the Attorney General where she represented several state agencies, including the Department of Taxation, the State Lottery Department and the Compensation Board. Additionally, she has served as Property Registration Administration for Virginia and as a hearings officer for the Virginia Department of Professional and Occupational Regulation. A member of the Virginia State Bar and the D.C. Bar, Cooper received her Bachelor of Arts degree from Rutgers University and her law degree from Richmond University Law School.

**David S. Mercer, Esq.**, CCAL, MercerTrigiani. Mercer's practice began as many law practices, with a general practice experience that included substantial trial work. In the early days of his career, he worked with the draftsman of the Virginia Condominium Act. That work led him to the representation of several developers throughout Virginia. His practice transitioned over the years, from a practice focused on general commercial litigation and developer representation to one that is almost exclusively the representation of community associations. From 1985-1986, Mercer served as national president of Community Associations Institute. Prior to his presidency, he served in a number of officer positions within the institute. He continues significant involvement in CAI as a faculty member and frequent speaker.

**Jeremy R. Moss, Esq.**, MercerTrigiani, is a 2007 graduate of the Columbus School of Law at the Catholic University of America in Washington, D.C. Moss worked at the District of Columbia Attorney General's Office in the Economic Development Section while earning his degree. Moss received accolades in a national writing contest sponsored by the American Bar Association's Real Property Probate and Trust Section, as well as having an article published in the *Journal of Law, Philosophy and Culture*. In his first year in practice, Moss dedicated time and was an active member of the Community Relations and Publications committees of the Washington Metropolitan chapter of CAI. Moss was recognized for his efforts as a Rising Star at the 2009 Jump Start January program.

**Janie L. Rhoads, Esq.**, MercerTrigiani, is a graduate of the George Mason University School of Law in Arlington, Va. Rhoads' practice encompasses a broad range of commercial and residential real estate matters. She has represented developers and builders in the acquisition, financing, development and sale of property, as well as in the creation of planned unit developments, mixed-use projects and industrial, commercial, residential and conversion condominiums. Rhoads has also represented schools and other governmental entities in easement and condemnation matters. Her practice includes the representation of community associations, in addition to the representation of landlords and tenants in leasing transactions.

**Lucia Anna "Pia" Trigiani, Esq.**, CCAL, MercerTrigiani. Trigiani's practice primarily focuses on representation of common-interest ownership community associations. Like Mercer, Trigiani is a charter fellow of the College of Community Association Lawyers and a member of the CAI faculty. She served as president of the Washington Metropolitan chapter of CAI in 2000. Trigiani served as chair of national CAI's Government and Public Affairs Committee for more than five years. At the 2010 conference, the institute recognized her with the Award of Excellence in Designations. She has been the recipient of the Washington Metropolitan chapter's Educator of the Year award seven times and the President's Award twice. Trigiani is the author of *Reinventing the Rules*, a resource manual published by Community Association Press in 2002. She is also a contributor to the Community Association Press publications—*Building Community and Conducting Meetings*. Trigiani serves on the board of governors of the Virginia Bar Association and on its Executive Committee. She concluded a one-year term as chair of the Bar Association Board of Governors and is now president. Her term began in January 2011.

**Michael L. Zupan, Esq.**, MercerTrigiani, has more than 20 years of general commercial litigation experience. He has represented businesses and individuals in a cross section of the economy and was

responsible for a wide variety of litigation and legal consulting matters including extensive construction litigation, arbitration, real estate, lease disputes, enforcement of property rights, employment/noncompetition, business torts, financial services and litigation involving copyright and trade secret infringement. Zupan has litigated in state and federal courts, at both the trial and appellate levels and conducted arbitrations, mediations and settlement negotiations with respect to a broad range of matters.